

**Lesson Plan( Business Statistics) BCOM II**  
**Name of the Assistant Professor: Dr.Ritu Rani**

**Session (2024-25)**

22 July to 23 July	Introduction of Statistics: Origin, Development
24 July to 25 July	Definition, Scope, Uses and Limitations. Statistical Data:
24 July to 25 July	Types of Measurement scales- normal, Ordinal, Interval and Ratio level measurement
29 July to 1 <sup>st</sup> Aug	Collection, Classification and Tabulation of Primary and Secondary data, Assignment
5 <sup>th</sup> Aug to 8 <sup>th</sup> Aug	Presentation of data: Diagrammatic and Graphical presentation of Data-Bar, Squares, rectangular and Circular diagrams; Histogram, frequency polygon, Ogives, Stem and Leaf displays box plots
5 <sup>th</sup> Aug to 8 <sup>th</sup> Aug.	
12 <sup>th</sup> Aug to 15 <sup>th</sup> Aug.	Central Tendency and Partition values; Concept and Measures of Central tendency,
12 <sup>th</sup> Aug to 15 <sup>th</sup> Aug.	Quartiles, Deciles, Percentiles.
19 <sup>th</sup> Aug to 22 <sup>th</sup> Aug..	Dispersion: Concept and Its absolute as well as relative measures
26Aug. – 29Aug.	presentations and problems of Dispersion: Concept and Its absolute as well as relative measures
2 Sep. – 05 Sep.	Practical Questions and Doubts
09 Sep. – 12 Sep	Moments, Skewness, Sessional
16 Sep. – 19Sep	Kurtosis
23-Sep - 26 Sep	Moments about any point and about mean and the relationship between them
30 <sup>th</sup> Sep -3 rd Oct	Sheppard's Corrections for Moments. Test
7 <sup>th</sup> Oct-10th Oct	Concept of symmetrical distribution and skewness, and Assignment
14 <sup>th</sup> Oct - 17 <sup>th</sup> Oct	Measures and Co- efficient of skewness,
21 <sup>st</sup> Oct -24 th Oct	Concept of Kurtosis and its measures
04 <sup>th</sup> Nov- 7 <sup>th</sup> Nov	Correlation-concept, scatter diagram, Karl Pearson's co-efficient of Correlation, Correlation and its properties presentations and problems
11 <sup>th</sup> Nov - 14 <sup>th</sup> Nov	Spearman's rank Correlation, Concurrent deviation method, Regression: Meaning and Definition, Difference between Correlation and Regression
11 <sup>th</sup> Nov - 14 <sup>th</sup> Nov	Sessional, Problem Solving
11 <sup>th</sup> Nov - 14 <sup>th</sup> Nov	Principle of least squares and fitting of a line of best fit to the given data, Regression lines, Properties of regression Co-efficient and Regression lines, Assignment, standard error of estimate, Co-efficient of determination
15 <sup>th</sup> Nov onwards.	Revision Test

**Name of the Assistant Professor: Dr.Ritu Rani****Lesson Plan( Taxation-I) BCOM III****Session (2024-25)**

<b>DATE</b>	<b>TOPIC</b>
22 July to 25 July	Income Tax: An introduction
22 July to 25 July	Income Tax: Important Definitions
22 July to 25 July	Agriculture Income
29 July to 1 <sup>st</sup> Aug	Residential status ,Assignment
5 <sup>th</sup> Aug to 8 <sup>th</sup> Aug	Incidence of Tax Liability and Presentations
5 <sup>th</sup> Aug to 8 <sup>th</sup> Aug.	Exempted incomes
12 <sup>th</sup> Aug to 15 <sup>th</sup> Aug.	Income from Salaries
12 <sup>th</sup> Aug to 15 <sup>th</sup> Aug.	Practical questions (income from Salaries )
19 <sup>th</sup> Aug to 22 <sup>th</sup> Aug..	Income from Salaries (including retirement benefits)
26Aug. – 29Aug.	Income from House property
2 Sep. – 05 Sep.	Practical questions (Income from House property)
9 Sep. – 12 Sep	Profits and Gains from Business or Profession
9 Sep. – 12 Sep	Sessional
16 Sep - 19 Sep	Profits and Gains from Business or Profession,Assignment
23-Sep - 26 Sep	Problems of practical questions of Profits and Gains from Business or Profession
30 <sup>th</sup> Sep -3 rd Oct	Depreciation;
7 <sup>th</sup> Oct-10th Oct	Income from Capital Gains, Assignment
14 <sup>th</sup> Oct - 17 <sup>th</sup> Oct	Income from Capital Gains
21 <sup>st</sup> Oct - 24 <sup>th</sup> Oct	Income from other sources,
04 <sup>th</sup> Nov- 7 <sup>th</sup> Nov	Clubbing of incomes &aggregation of incomes
11 <sup>th</sup> Nov - 14 <sup>th</sup> Nov	Sessional ,
11 <sup>th</sup> Nov - 14 <sup>th</sup> Nov	Set off and carry forward of losses,Deductions to be made in computing total income
15 <sup>th</sup> Nov onwards.	Problem and Doubts clearing
	Revision/Test

**Name of the Assistant Professor: Dr.Ritu Rani**  
**Lesson Plan( Entrepreneurship and Small Scale Business)**  
**( B COM III)Session (2024-25)**

<b>DATE</b>	<b>TOPIC</b>
26 July -27 July	Entrepreneur-Entrepreneurship-Enterprise: Conceptual issues. Entrepreneurship vs. Management.
26 July -27 July	Roles and functions of entrepreneurs in relation to the enterprise and in relation to the economy
2 Aug-3 Aug	Entrepreneurship as a interactive process between the individual and the environment. Small business as the seedbed of entrepreneurship.
2 Aug-3 Aug	Entrepreneurial competencies. Entrepreneurial motivation, performance and rewards.
9 Aug-10 Aug	Entrepreneurship Development Institute of India's Inventory of Entrepreneurial Competencies and National Institute of Entrepreneurship and Small Business Development's training
16 Aug -17 Aug	Opportunity scouting and idea generation: role of creativity & innovation and business research. Sources of business ideas. Entrepreneurial opportunities in contemporary business environment,
23 Aug- 24 Aug	Opportunities in network-marketing, franchising, business process outsourcing in the early 21st century.
30 Aug -31 Aug	The process of setting up a small business: preliminary screening and aspects of the detailed study of the feasibility of the business idea and financing/non-financing support agencies
6 Sep-7 Sep	Preparation of Project Report and Report on Experiential Learning of successful/unsuccessful entrepreneurs, Development of a structured instrument (questionnaire) for conducting survey of the various aspects of entrepreneurs/enterprise.
13 Sep-14 Sep	Sessional,
20 Sep-21 Sep	Managerial roles and functions in a small business. Designing and redesigning business processes, location, layout, operations planning &cont
27 Sep-28 Sep	Basic awareness of the issues impinging on quality, productivity and environment. Assignment
4 Oct-05 Oct	Managing business growth.
11 Oct-12 Oct	The pros and cons of alternative growth options: internal expansion, acquisitions & mergers,
18 Oct-19 Oct	The pros and cons of alternative growth options:, integration & diversification. Crises in business growth
25 Oct-26 Oct	Issues in small business marketing. Assignment
08 Nov-09 Nov	The concept and application of product life cycle (ptc), advertising & publicity,

08 Nov-09 Nov	sales& distribution management.
08 Nov-09 Nov	Sessional.
15 Nov-16 Nov	The contemporary perspectives on Infrastructure Development, Product and Procurement ReservationAssignment
15 Nov-16 Nov	Marketing Assistance, Subsidies and other Fiscal & Monetary Incentives.
15 Nov-16 Nov Onwards	National, state level and grass-root level financial and nonfinancial institutions in support of small business development.Assignment, Failure of entrepreneurs ,Assignment

Table 1

	<b>Name of the Assistant Professor: Dr.Ritu Rani</b>
	<b>Lesson Plan( Human Resource Management) BCOM 2nd Session (2024-25)</b>
<b>DATE</b>	<b>TOPIC</b>
26 <sup>th</sup> July- 27 <sup>th</sup> July	Definition, Importance objectives and scope of Human Resource Management (HRM).
2 Aug-3Aug	scope of Human Resource Management (HRM).
9 Aug -10 Aug	Function of Human Resource Management:
16 Aug -17 Aug	Managerial and Operative Functions.Qualifiction and
23 Aug -24 Aug	Qualities of Human Resource manager in our organization
30 Aug	Evolution and Growth of Human Recourse Management (HRM) India.
6 Sep -7Sep	Recruitment: - Meaning, Steps in recruitment policy, sources and modes of recruitment, Factors affectingrecruitment
13 Sep	, Selection: - Meaning, Essentials of Selection Procedure, Stages in Selection Procedure
14 Sep	Sessional
20 Sep -21 Sep	Training: - Concept, Need and importance of Training.
27 Sep -28 Sep	Methods of Training: - On the job Training + off the job Training, Principles of training, Evaluation oftraining Programme in India
4 Oct -5 Oct	Wages: - Meaning, Objective and Theories of wages,
11 Oct -12 Oct	Methods of wage Programme: - Time wages and Piece wages methods
18 Oct -19 Oct	Concept of wages: - Fair, Minimum and Living wage,
25 Oct -26 Oct	Factors determining wageStructure of an organization, essentials of satisfactory wage policy.
8Nov	Wage Incentives: - Concept, Need and Importance of Incentives, Special Incentives Prefect sharing and Labour Co. Partnership and Essentials of Ideal Incentives system.
09 Nov	Sessional
16 Nov	. Impact of Industrial unrest on the Economy, preventive and curative methods and Agencies forReconciliation of Industrial unrest

Table 2

	<b>Name of the Assistant Professor: Dr.Ritu Rani</b>
	<b>Lesson Plan( Business Statistics) BCOM 1 Session (2024-25)</b>
<b>DATE</b>	<b>TOPIC</b>
22 July to 23 July	Statistics, Meaning, Definition
24 July to 25 July	Needs and Objectives
24 July to 25 July	Collection of data: types, methods
29 July to 1 <sup>st</sup> Aug	Classificatiopn and Tabulation of Data
5 <sup>th</sup> Aug to 8 <sup>th</sup> Aug	Graphic and Diagrammatic Presentation
5 <sup>th</sup> Aug to 8 <sup>th</sup> Aug.	Measrement of Central Tendency and Variation
12 <sup>th</sup> Aug to 15 <sup>th</sup> Aug.	Mathemaetical and Fractional Averages
19 <sup>th</sup> Aug to 22 <sup>th</sup> Aug..	Moments
26Aug. – 29Aug.	Skewness
2 Sep. – 05 Sep.	Kurtosis( with Sheppard's Correction)
11 Sep to 13 Sep	Index Number
16 Sep. – 19 Sep	Sessional
23 Sep. – 26 Sep	Index Number
23-Sep - 26 Sep	Mathemetical Expectation
30 <sup>th</sup> Sep -3 rd Oct	Probablity and Expected Value

7 <sup>th</sup> Oct-10 <sup>th</sup> Oct	Meaning and School of thoughts
14 <sup>th</sup> Oct – 17 <sup>th</sup> Oct	Importance of the concept of probability, Calculation of Probability
21 <sup>th</sup> Oct -24 <sup>th</sup> Oct	Addition, Multiplication,
4 <sup>th</sup> Nov-7 <sup>th</sup> Nov	Bayes Theorem
11 <sup>th</sup> Nov to 14 <sup>th</sup> Nov onwards	Sessional, Presentations, Revision

**(Dr.Ritu Rani)**